

Addendum #3
RFP DNS-1920-0002
Changes and Clarifications
May 12, 2020

The following Changes and Clarifications are to be noted in the document referenced above.

1. Changes

- 1.1. Subject: Request for Proposals for Internet for Nova Scotia Initiative closing date has been extended to 5 June 2020 at 2:00PM AST.

2. Clarifications

- 2.1. Reference Item C.2 d) shall be amended to read as follows: "The percentage of contribution requested relative to the total eligible project costs."

Proponents are deemed to have read and considered all addenda issued by Develop Nova Scotia.

Addendum #2
RFP DNS-1920-0002
Changes and Clarifications
March 18, 2020

The following Changes and Clarifications are to be noted in the document referenced above.

1. Changes

- 1.1. Effective immediately, all submissions are to be delivered electronically (by email) to procurement@developns.ca. Hard copy submissions (mailed) or faxed copies will **not** be accepted. Submission/file details as follows:
 - 1.1.1. Submission subject lines **MUST** read “DNS-1920-0002” only;
 - 1.1.2. Submissions should be sent in one email if possible and be less than 100MB in size. Proponents whose submissions exceed their email provider’s file size limit may send their submission in multiple parts. Proponents who split submissions into multiple emails should indicate this in the opening line of their email’s free text. For example, “Email 1 of 2” followed by “Email 2 of 2”. Proponents should make every effort to minimize submission file sizes;
 - 1.1.3. Submissions must be in the digital file formats described in the Tender documents (unless a specific change is indicated and approved by the Tender process Point of Contact); and
 - 1.1.4. Submissions may be compressed in a .zip file.

2. Clarifications

- 2.1. Questions related to Develop Nova Scotia Tender processes must still be directed to the Tender process Point of Contact (or alternative) as directed in Tender documents. Questions are **not** to be sent to the Tender submission email address;
- 2.2. Proponents will automatically receive notification of submission delivery – this will act as the proof of delivery. Proponents who do not receive this notification should seek clarification (please check your junk folder first); and
- 2.3. Proponents are responsible to ensure prescribed formats and submission protocols are strictly followed. Proponents who deviate from directions provided in Tender documents may be disqualified at Develop Nova Scotia’s sole discretion.

Addendum #1
RFP DNS-1920-0002
Bidders Conference – Questions
February 27, 2020

1. Should we submit requests for ISED and/or CRTC funding through Develop NS?
Applications for funding through ISED and/or CRTC should be sent directly to these organizations.
2. Are there rules on funding 'stacking'?
Develop NS has no rules around funding 'stacking'.
3. If there is funding for a last mile project that is contingent on a middle mile piece, how do you envision that and what format would you like those proposals in?
A project proposal must not be financially contingent on a pending decision through another funding program.
4. With all the projects going on there will be a lot of companies working with NSP getting permits with land as forest, etc. Are there things going on to help us meet our timelines?
The Department of Business have facilitated meetings between successful proponents and Nova Scotia Power, Aboriginal Affairs, Lands and Forestry, Environment, etc. to gauge the size and scope of projects to determine resource requirements and to move projects forward as efficiently as possible.
5. Is Develop NS going to circulate a document that outlines who the community groups are?
Develop NS asks that you provide us with an appropriate contact within your organizations that we will provide to community groups or municipal partners when requested.
6. Assuming that contracts coming out of this round will have a June 30/22 end date on them. Everyone is going to try their best to meet the June 30th deadline, what sort of recourse is there if they don't? Can something be put in the contract that if you don't finish by June 30/22 you don't get any more funding for work you don't complete by that time without a valid change request approved?
Projects shall be substantially completed by June 30, 2022. Proposals are to include a project schedule which will be evaluated as part of the project's Solution Value.
7. Are there consequences for Bell/NSP not meeting make ready timelines?
Develop NS does not have the ability to levy penalties against Bell or NSP for delays in make ready processes. The Department of Business have facilitated meetings between successful proponents and Nova Scotia Power, Aboriginal Affairs, Lands and Forestry, Environment, etc. to gauge the size and scope of projects to determine resource requirements and to move projects forward as efficiently as possible.
8. Is there any chance that we will be competing with someone else with ISED and/or CRTC subsidy money?
Develop NS is actively engaged with ISED to ensure our processes are aligned and avoid where possible the funding of competitive projects. In that the CRTC is the governing body, they are more limited on who they can communicate with while in an active process. Develop NS will supply CRTC with information on awarded projects to assist them in their processes.
9. If we have information on a project that we have funded that is not reflected in the documents, should that information be conveyed during the process?
Yes, if you have information on a project that appears to not be reflected in our maps, please send it to us so we can evaluate and update our coverage maps. Also, if you have information that an indicated 'served' area is in fact 'unserved', please send us documentation so we may evaluate and update our maps as required.